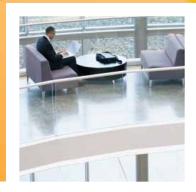
# Learning in the 21st Century









## Sell, Service, and Lead.

Three core disciplines for organizations in the digital age.



## Developing the 21st Century Workforce<sup>TM</sup>

No doubt about it, the industrial age worked very well. Without mass production, our civilization could not exist.

Yet we've seen profound change. Today, machines serve people, doing many jobs better than we can—more consistently, more efficiently, error-free, 24/365.

And that leaves us to do what technology can't.

Only we can make judgments, collaborate, coach, be diplomatic, negotiate, motivate, and create. In short, no machine so far has replaced the human ability to **sell, service, and lead** — three core disciplines for organizations in the digital age.

As the pace of change accelerates, digital technologies free us to learn and build new skills. Our mission at AchieveGlobal is to help you adapt to this new reality. The fact is, only the human capacity to think will make your organization flourish in the 21st century.

Living that conviction, we offer you a flexible array of modern learning solutions to support our great-shared enterprise...

Developing the 21st Century Workforce.

## A Strategic Partner–With Learning Solutions That Work

To begin, we ask two vital questions...

Where do you need to go? What keeps you from getting there?

Then we apply our four decades of experience with thousands of organizations to...

- Sharpen your strategic focus
- · Zero in on crucial performance gaps
- Shape a flexible learning solution to close those gaps – quickly and reliably
- Guide learning with our Stellar Implementation Process<sup>TM</sup>
- And precisely measure the impressive payoffs for you and your organization

Our goal always is to leverage your enormous unrealized human potential to overcome obstacles and move your organization toward critical goals, including...

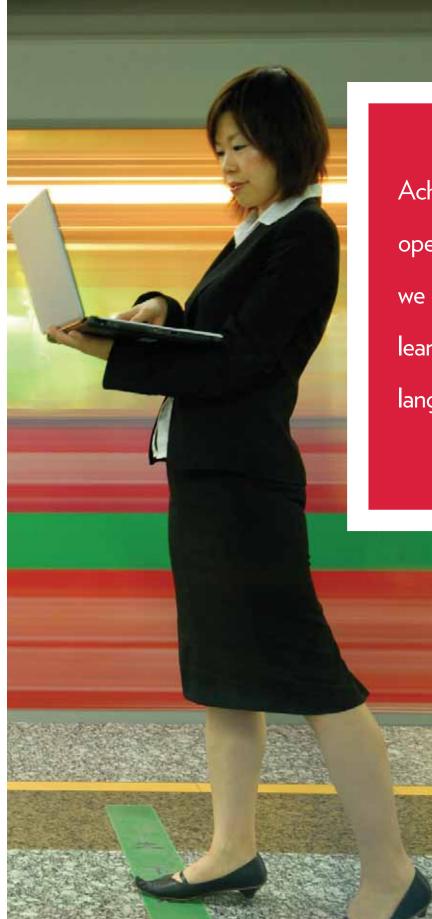
- Increased revenue
- Increased productivity
- Greater customer loyalty
- Effective succession planning
- Capturing global markets
- Keeping your best employees

AchieveGlobal's closely aligned operations in 43 countries mean we can manage consistent, focused learning for a vast population, in 32 languages, on a truly global scale. Or we can deliver pinpoint learning to an elite population in a single location. In every case, a team drawn from our 1,000+ professionals applies business savvy and local expertise to shape learning to your precise needs.

Further, our network of strategic partners extends our capabilities, helping you capture new markets, expand your capabilities, or sharpen your competitive edge.

Who knows these capabilities first-hand? Thousands of client organizations, including 400 of the Fortune 500, 400 of the European Financial Times 500, and a growing client list in the Far East, the Middle East, and India.





AchieveGlobal's closely aligned operations in 43 countries mean we can manage consistent, focused learning for a vast population, in 32 languages, on a truly global scale.



# What-and How-Does Your Organization Need to Learn?

That is no idle question. AchieveGlobal conducts continuous primary research into issues that matter to you including:

- · National and global business trends
- Organizational best practices
- Human capital management
- · Learning in the digital age
- And compelling new ways to sell, serve customers, and lead in a restless business climate

This research informs and renews our thought leadership, consulting expertise, advanced learning technology, and vast and growing library of practical learning solutions. Yet your business needs—geographical or cultural, financial or instructional—shape the singular solution we build for you, quickly and cost-effectively.

We might recommend anything from straight classroom instruction—led by our experts or yours—to a carefully-tailored mix of methods and modalities that we call Blended Workflow Learning<sup>TM</sup>.

No matter the method or medium, the heart of every AchieveGlobal solution is helping your associates quickly apply new knowledge and skills to solve your business problems.

## Global Reach–With a Human Touch

Yes, we're big. In fact, we're nearly everywhere. And yes, we can leverage our breathtaking capabilities to your advantage. Yet what our clients value most is the individual human connections we cultivate through shared effort at every level to achieve shared success. The digital age has changed many things. It has not changed our conviction that collaborative human effort is the key to unlocking the vast potential of your organization.

The digital age has changed many things. It has not changed our conviction that collaborative human effort is the key to unlocking the vast potential of your organization.



### **World Headquarters** 8875 Hidden River Parkway, Suite 400 Tampa, Florida 33637 USA Toll Free: 800.456.9390

www.achieveglobal.com